



TEDA cordially invites you to join an Export Finance Webinar - 29 June 2020

Dear Company Director,

TEDA is excited to host its second live streaming exporters workshop and would like you to join us as we discuss the following topic: **Export Financing: Trade Financing Options**

Focusing on real-world exporting experiences, this course takes participants on a journey through the trade finance industry with the aim of providing them with the ability to not only identify and access appropriate pre and post-shipment trade finance products, but to also effectively negotiate payment terms with buyers (importers). The course uses a hands-on approach to introduce bills of exchange, documentary credits and documentary collections, before concluding by showing participants how to manage foreign exchange risks and use export credit insurance and/or demand guarantees to minimize the issues involved in offering open account terms.

After completing this lecture, participants will be able to:

- Structure their financing needs using their understanding of the export trade financing period;
- Choose between different available post-shipment financing options;
- Choose between different available pre-shipment financing options; and
- Make use of potential government assistance in export trade financing.

How do you join? We will be sending you a live broadcast link for you to join the class, all you have to do is click the registration link below and complete your details. We hope you can clear out your busy schedule to join us as we tackle the interesting role of Export Finance in International Trading.

Date: 29 June 2020

Time: 09:00 to 11:00

Host: Mr Floyd Moloko (TEDA)

Facilitator: Mr Themba Manzini (GVMP)

Register

